# UTAH GOOD SAMS STATE COMMITTEE MEETING 

DECEMBER 7, 2019
Chubby's - Pleasant Grove
Harold greeted everyone and thanked them for attending.
Pledge led by Paul Hales
Reverence was offered by John Van Dorn
Harold introduced the new Chapter Presidents. They are" Deer Sam's; Brent \& Sara Harvey, Squaw Peak Sam's; Scott Spencer; Sundowner Sam's: Greg \& Jana Johansen; Tooele Travelers: Frank \& Patty Reed; and Trail Dusters: Art \& Jan Sipes.

Roll call by Arlene. Those chapters represented were: Happy Hobos, Utah Deer Sams, Over the Hill Sams, Peach City Good Sams, Squaw Peak Sams, Tooele Travelers, Sundowner Sams, Utah Trail Dusters, Ute Salt Shakers, PP\&PSO

Lee Gillman gave the financial report.
Motion to accept financial report made by Evelyn Powell
Seconded by Lori Foote
Motion passed
Several chapters responded with their nominations for a new State Treasurer and there was only one name. Harold suggested Lee Gillman be put into the position of Utah State Good Sam Treasurer for 2020-2022 by acclimation. Everyone agreed.

Thanks to Lee for his work in the past and glad to have him aboard for another two years. The discussion was opened up for comments on the Rally/Fall Tag.

Harold reviewed the finances for the past three years comparing attendance, income, expenses and whether we made any money or not. It is very clear that there is a decline in attendance which in turn shows our ending balance declining as well.

Some suggestions were made on ways to improve the Rally and increase attendance.

* Have more significant activities later in the week for those that can't come until Fri. \& Sat. Possibly end activities on Sat. at 4 pm instead of 2.
* Move catered dinner to Friday or keep it on Sat.
* Possibility of moving Rally to Delta.
* Raise registration fee by $\$ 10$.
* Reduce expenses (Catered lunch, breakfast (eliminate?) donuts, entertainment (use volunteers or pay less), ice cream, decorations, fairgrounds.
* Instead of Delta for Fall Tag go to a campground with no structured activities.
* Dedicate some time for everyone to visit the vendors.

It is clear that some changes still need to be made to make the Rally/Tag more successful and better attended. Ideas from Chapters are welcome and all will be considered by the State Staff.

It was stressed again that if you want to park together - YOU MUST ARRIVE TOGETHER. In order to qualify for "handicapped " parking, you must be in possession of a valid State issued Handicap sticker. Bob was asked to add a block on the registration that must be marked in order to get the preferred parking. That block will be added.

It is time to renegotiate the contract with Juab County. Since we only use two buildings at the fairgrounds and no longer use the arena, Harold is going to try and get the rental amount reduced. Harold cleared up the question as to why the Rally was so late in the month in 2020. He states that "the schedule has always been the first full week in June".

Motion: Evelyn Powell - To renegotiate the contract with Juab County for the next five years, trying to reduce the cost due to less use of the facilities
Seconded: Frank Reed
Motion passed
The question was brought up as to whether we wished to continue the Fall Tag or not. Harold put it to a vote. The results were eight in favor of keeping the Fall Tag which was a majority, the Fall Tag will be held for at least 2020.

There were several available dates suggested for the Fall Tag. Harold had previously asked that Chapters discuss their preferences and let him know their first and second choice of dates. He only heard back from a very few. It was voted on and the Fall Tag for 2020 will be held Sept. 1719.

## If you don't let your preferences known, then you can't complain about the results.

No email addresses or telephone numbers will be displayed on the Good Sam web page. A printed list of State Staff and Chapter Presidents will include email addresses, telephone numbers, and residence addresses and will be shared with State Staff and Chapter Presidents only. Any changes need to be reported to the State Secretary, Arlene Hales and Bob Anderson for updating.

A new State Director email address has been established.. That is:
StateDirector@utahgoodsam.org. The purpose of this new address is for people wanting more info on our organization. This will go only to Harold and Bob Anderson. This will prevent anyone from getting unauthorized personal contact information of Good Sam members. Also, a new email address has been made for the State Rally Treasurer, which is printed on the Registration form to prevent her personal info from public access.

A tentative schedule for 2020:
*State Staff Planning - April 16-18 Aspen Grove RV Park in Tremonton
*Spring State Committee Meeting - April 18 Aspen Grove RV Park in Tremonton
*Utah State Rally - June 10-13
*Fall Tag - Sept. 17-19
*Winter State Committee Meeting - Dec 5, 2020-location to be determined.
The list of charities that we have previously donated to was gone over and discussed. Also, there are three options that are available to determine the amount available for donations. They are:

1. Use the amount actually contributed at the Rally which is $\$ 781.75$.
2. Use the $\$ 781.75$ plus any excess over expenses from the Rally which is $\$ 1,292.10$
3. Use the $\$ 781.75$ plus the $\$ 1,292.10$ and the cost of the Saturday dinner estimated at $\$ 3,600$.

A plea made by Linda Saxey to the group was to "be generous in our gifting." We never know how much our donations, no matter how big or small, can make a difference.

Also, Paul brought up the emotional fact that we typically don't donate to bigger organizations such as American Cancer Society, specifically the Relay for Life, or the Diabetes Foundation. The comment was made that research has been done on the organizations that we donate to. As per the rules they are all located in Utah and their ratio of monies actually going to the good of the people is very high and very little goes for administrative purposes. NOTE: In doing a little research on the ACS after we got home, I found out that the ACS is a national organization which means $79 \%$ goes to program research and $21 \%$ for salaries and event costs. Utah is a Net state which means more money comes back to Utah than goes out. So technically I guess, according to the Good Sam Rule, it is not eligible for donation.)

Motion: Evelyn Powell - Disperse $\$ 2073.85$ (option 2) among the four chosen charities in the amount of approximately $\$ 500$ ea. The charities approved for the State Good Sam's to donate to for 2019 are: Shriner's Hospital, Make A Wish Foundation, PJ's Forgotten Children, and The Christmas Box.
Seconded: Lori Foote
Motion passed (Lee said he would send out the checks)
Harold regretfully announced the retirement of some long-time Staff members. Carol Jean Carrol and Walt \& Shirley Summers, due to health issues have decided it is time to pass their staff positions on to someone else. These fine people will be greatly missed and we thank them for their years of service to the Utah Good Sam organization.

Harold thanked everyone for coming and wished everyone a Merry Christmas and presented everyone with a beautiful poinsettia and hoped everyone would have a beautiful, safe drive home.

